S&M-CM CELL BSNL Corporate Office,

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No. 19-1/2011-SCM-CM

Dated: 09/06/2014

To,

Chief General Managers,
All Telecom Circles/Districts

Subject: Incentive to active POS to download "C-TOPUP App"

Details about "Ctopup Apps" have already been communicated vide letter of even no. dated: 03.06.2014 and is available on Intranet. This App will help Retailers, DSAs, FOS & CSC staff to carry out topup or recharge of customers even when OTA based or USSD based Ctopup stops working due to outage etc.

- 2. In order to promote this App, following incentive scheme has been approved by the competent authority:
 - a) Any active POS, who downloaded the "Ctopup APP" and has used it for minimum 5 successful transactions, is to be given 500 minutes on-net talk-time on his/her C-TOPUP number. To qualify for active POS status, there should be at least Rs. 3000/- worth transactions of topup or recharge using Ctopup SIM during scheme period.
 - b) Franchisees & RDs are allowed to avail benefit of the incentive by downloading the "Ctopup App" on to their C-Topup SIMs.
 - c) This will be one-time incentive. If any POS has already got the said incentive and downloads the same APP again, he/ she will not be eligible for the incentive.
 - d) Incentive will be approved by the DGM (S&M) of the Circle based on report from the Ctopup system and will be provided to all eligible POS by 5th of subsequent month through the respective IN in-charge.
 - e) The Scheme will be valid till 31-7-2014

This may be implemented with effect from 16-06-2014.

Upendra Bakolia Addl. GM (S&M)-CM

Copy to:

- Sr.GM/GM, Nodal Centre, Chandigarh/Pune/Kolkata/Trichy/ Hyderabad for n/a please
- 2. M/s Pyro. for information please